

If there was such a thing as an “AVERAGE” farmer, and our statistics were evenly distributed over the farms of Washington State, this “AVERAGE” farmer would be:

A 54 year old family farm operator;

with a farm spanning 426 acres and worth \$623,333;

farm machinery and motor vehicles valued at \$80,212;

crops sold worth \$99,692;

and livestock, poultry, and products sold valued at \$48,636.

In 2002, about 16% of Washington farms were operated by women.

This farm has the potential to produce one or several of Washington’s major commodities:

Apples	Wheat
Milk	Potatoes
Cattle & Calves	Forest Products
Hay	Pears
Sweet Cherries	Hops
Eggs	Grapes
Sweet Corn	Corn for Grain
Chickens & Broilers	Barley
Asparagus	Mint
Onions	Carrots
Red Raspberries	Green Peas
Cranberries	Dry Beans
Dry Peas	Lentils
Honey	Peaches

For every \$1 of agricultural raw product, an additional \$4-\$6 are generated as the products move through processing and marketing channels to reach the consumer.

IN 2002, THIS FARMER PAID:









\$10,966	For livestock & poultry
\$13,121	For feed
\$ 4,323	For seed
\$ 6,454	For fertilizer & lime
\$ 7,299	For chemicals
\$ 4,044	For fuel & oil
\$10,587	For repairs & maintenance
\$ 6,905	For real estate & nonreal estate interest
\$29,022	For contract & hired labor
\$ 5,302	For cash rent to non-operator landlords
\$ 4,081	For property taxes
\$ 4,598	For utilities
\$12,804	For other expenses

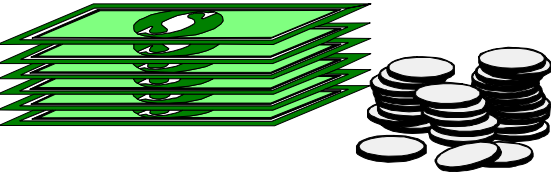
Therefore, this farmer spends about \$338 PER DAY to cover these expenses!

After this farmer’s 2002 production costs were paid, his net farm income was \$106,715, including government payments.

This farmer generates about \$148,327 in cash receipts. However, most of that is reinvested and used in Washington to cover production and farm expenses.

One acre of a Washington farmer’s land is worth about \$1,650. An acre of land is roughly the size of a football field. Major crops, their 2004 production and values per acre are:

	Sweet Cherries	9,240 lbs./acre worth \$8,159/acre
	Apples	39,000 lbs./acre worth \$6,209/acre
	Wine Grapes	7,920 lbs./acre worth \$3,666/acre
	Non-storage Onions	35,000 lbs./acre worth \$8,050/acre
	Storage Onions	58,000 lbs./acre worth \$3,733/acre
	Potatoes	59,000 lbs./acre worth \$2,891/acre
	Peaches	14,820 lbs./acre worth \$2,587/acre
	Wheat	3,786 lbs./acre worth \$231/acre
	Fresh Sweet Corn	14,000 lbs./acre worth \$3,780/acre



TOP 40 AG COMMODITIES, 2004

Commodity	Value of Production (Thousand Dollars)
1. Apples	962,458
2. Milk	861,144
3. Wheat	524,493
4. Cattle & Calves	476,099
5. Potatoes	459,669
6. Hay	376,512
7. Nursery/Grnhouse Products ^{1/}	328,931
8. Cherries	242,018
9. Pears	132,902
10. Farm Forest Products ^{2/}	130,000
11. Grapes	127,455
12. Broilers ^{4/}	98,224
13. Aquaculture ^{3/}	89,363
14. Onions	86,729
15. Eggs	77,348
16. Hops	76,640
17. Sweet Corn	68,474
18. Corn for Grain	60,900
19. Christmas Trees	60,000
20. Corn for Silage	51,545
21. Asparagus	49,420
22. Red Raspberries	46,635
23. Mint Oil	44,911
24. Barley	34,643
25. Kentucky Bluegrass Seed	28,000
26. Haylage	21,600
27. Green Peas, Processing	20,287
28. Lentils	17,968
29. Blueberries	16,000
30. Agaricus Mushrooms	15,877
31. Dry Edible Peas	14,616
32. Dry Edible Beans	14,616
33. Alfalfa Seed	11,770
34. Carrots, Processing	11,038
35. Wrinkled Seed Peas	10,005
36. Other Grass Seed	9,000
37. Peaches	7,502
38. Strawberries	7,270
39. Cranberries	6,568
40. Apricots	6,260

1/ Includes Floriculture.
2/ Value of forest products sold from operations meeting the USDA farm definition.
3/ WDFW value. Includes trout eggs and fish.
4/ Washington Fryer Commission total weight multiplied by USDA US average bird liveweight price per pound.

WASHINGTON'S RANK IN
THE NATION'S AGRICULTURE

Commodity	Rank	% of US Production
Red Raspberries	1	90.0
Wrinkled Seed Peas	1	80.6
Hops	1	75.0
Spearmint Oil	1	73.6
Apples	1	58.1
Sweet Cherries	1	47.3
Pears	1	42.6
Peppermint Oil	1	40.3
Concord Grapes	1	39.3
Processing Carrots	1	36.8
Niagara Grapes	1	31.6
Asparagus	2	35.2
Processing Sweet Corn	2	27.8
Lentils	2	26.7
Processing Green Peas	2	23.1
Fall Potatoes	2	22.9
Dry Edible Peas	2	18.3
Apricots	2	6.8
All Grapes	2	4.3
Onions	3	17.3
Tart Cherries	3	8.2
Prunes & Plums	3	2.4
Trout Sales	4	7.5
Barley	4	6.1
All Wheat	5	6.6
Cranberries	5	2.8
Strawberries	5	0.7

Based on 2004 Production



DID YOU KNOW?

Washington's potato growers have the highest yields per acre in the world! We produce almost twice as many pounds per acre as our more famous neighboring state to the east.

Washington's Whitman County produces more wheat and barley than any other county in the United States. They are also the number one county in the U.S. for dry peas and lentils.

Washington dairy cows produce more pounds of milk per cow each year than cows in any other state.

Washington hops and hop byproducts are now exported around the world. On an annual basis, 60% of all hop production from this region goes overseas. The rest remains in the U.S. for domestic consumption.

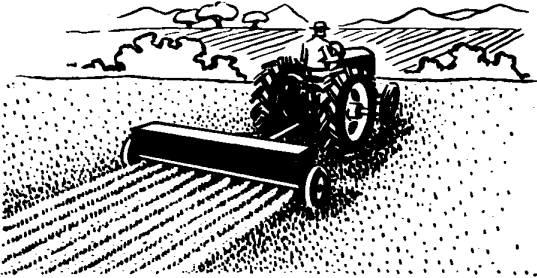
Washington apples are sold in all 50 states and in more than 40 countries.

For additional information, contact

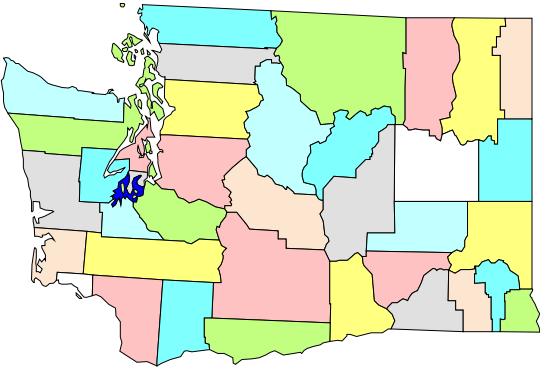
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THE



PRIDE
OF



WASHINGTON
STATE

October 2005